

AMC/e-Tender/39/2009
Aurangabad Municipal Corporation



Request for Qualification
for
Aurangabad Water Supply Project

to

Build, Refurbish, Operate and Maintain the Water Supply System of
Aurangabad City, Maharashtra State, India

10th September 2009

(This document is meant for the exclusive purpose of submitting a Proposal for Qualification in relation to the captioned Project and shall not be transferred, reproduced or otherwise used for purposes other than that for which it is specifically issued.)

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1 DISCLAIMER

The information contained in this Request for Qualification document (the "RFQ") or subsequently provided to Applicants, whether verbally or in documentary or any other form, by or on behalf of the Aurangabad Municipal Corporation (AMC) or any of their employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this RFQ and such other terms and conditions subject to which such information is provided.

This RFQ is not an agreement and is neither an offer nor invitation by AMC to the prospective Applicants or any other person. The purpose of this RFQ is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this RFQ (the "Application"). This RFQ includes statements, which reflect various assumptions and assessments arrived at by AMC in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This RFQ may not be appropriate for all persons, and it is not possible for AMC, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFQ. The assumptions, assessments, statements and information contained in this RFQ may not be complete, accurate, adequate or correct. Each Applicant should therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFQ and obtain independent advice from appropriate sources.

Information provided in this RFQ to the Applicant(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. AMC, its employees or advisors accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

AMC, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant, under any law, statute, rules or regulations, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFQ or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFQ and any assessment, assumption, statement or information contained therein or deemed to form part of this RFQ or arising in any way with pre-qualification of Applicants for participation in the Bidding Process.

AMC also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this RFQ. AMC may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this RFQ. The issue of this RFQ does not imply that AMC is bound to select and short-list pre-qualify Applicants for RFP Stage or to appoint the Selected Bidder or as the case may be, for the Project and AMC reserves the right to reject all or any of the Applications without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by AMC or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and AMC shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Application, regardless of the conduct or outcome of the Bidding Process.

Intimation of any discrepancy shall be given at the address mentioned below immediately. If no intimation is received by the below mentioned office by the last day of receipt of queries from the date of issue of RFQ, then this office shall consider that the RFQ Document received by the Bidder is complete in all aspects and that the Bidder is satisfied that the RFQ Document is complete.

The Commissioner
Aurangabad Municipal Corporation
Town Hall,
Aurangabad – 431001

AMC reserves the right to accept or reject any or all of the Applications at any stage of the Bidding Process. AMC reserves the right to change any or all of the provisions of this Request for Qualification Document. Such a change would be intimated to all the parties procuring this RFQ Document. AMC reserves the right to change, modify, add to or alter the Bidding Process including inclusion and / or removal of qualification / Evaluation Criteria. Any change in the Bidding Process shall be intimated to all Bidders.

2 ABBREVIATIONS

AMC	Aurangabad Municipal Corporation
BOT	Build Operate and Transfer
FY	Financial Year
ICAI	Institute of Chartered Accountants of India
INR	Indian Rupees
ISI	Indian Standard Institute
ISO	International Organisation for Standardization
IST	Indian Standard Time
GoI	Government of India
GoM	Government of Maharashtra
Km	Kilometre(s)
JDA	Joint Development Agreement
LCM	Lead Consortium Member
MLD	Million Liters Per Day
MM	Mili Meter
MT	Metric Tonne
MoUD	Ministry of Urban Development
MoU	Memorandum of Understanding

MS	Mild Steel
MSNA	Maharashtra Sujal and Nirmal Abhiyan
NRW	Non Revenue Water
O&M	Operation and Maintenance
PAT	Profit After Tax
PPP	Public Private Partnership
RFQ	Request For Qualification
RFP	Request For Proposal
SEZ	Special Economic Zone
SPV	Special Purpose Vehicle
UIDSSMT	Urban Infrastructure Development Scheme for Small and Medium Towns
WTP	Water Treatment Plant

3 DEFINITIONS

1. **AMC /Authority** – means Aurangabad Municipal Corporation.
2. **Authorised Representative/Signatory** – shall mean the person who shall be duly authorized by the Bidding Company or the Lead Consortium Member of the Bidding Consortium to sign on its Proposal for Qualification. This designated person shall be authorised to perform all the tasks including, but not limited to providing information, responding to enquiries, entering into contractual commitments on behalf of the Applicant.
3. **Affiliate** – shall mean in relation to the Applicant/ Consortium Member, a person who controls, is controlled by, or is under the common control with such Applicant/ Consortium Member (the "Affiliate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 25% (twenty five per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law.
4. **Agreement/Contract** – shall mean the agreement to be signed at the end of the RFP stage, between AMC and the Successful Bidder
5. **Applicant / Bidder** - shall mean a Bidding Company or Bidding Consortium that has submitted Proposal for Qualification in response to this document.
6. **Bidding Company** – If the Proposal for Qualification for the Project is submitted by a single business entity, it shall be referred to as the "Bidding Company".
7. **Bidding Consortium/Consortium** – If the Proposal for Qualification for the Project is submitted jointly by more than one entity, then this group of entities shall be referred to as a "Bidding Consortium/Consortium". The maximum number of Consortium Members shall be limited to 4 (four).
8. **Bidding Process / Selection Process** – shall mean the process of selecting the Preferred Bidder as identified in Clause 5.2.
9. **Business Entity/Entity** – shall mean a company incorporated under the Companies Act, 1956 or an incorporated entity under similar legislation, in case of foreign entities
10. **Conflict of Interest** – shall have meaning ascribed to it in Clause 6.1.1.1 (i).
11. **Consortium Member(s) /Member(s)** – Shall mean the individual entities of the Bidding Consortium who have entered into a legally enforceable MoU for the Project in line with the principles of MoU provided in Clause 8.7 and Clause 6.1.1.2 of this RFQ Document. The minimum equity contribution of the each Consortium Member in the Bidding Consortium shall not be less than 10%.
12. **Evaluation Criteria** – shall mean the criteria as defined in Section 7 of this RFQ Document that should be fulfilled by the Applicant in order to get short-listed for the RFP stage.

13. **Financial Capability** – shall mean capability of the Applicant assessed as per criteria specified in Clause 7.1
14. **Financial Proposal** - shall mean the financial bid as submitted by the Bidder during the RFP stage as per format to be specified in the RFP Document.
15. **Holding Company** – shall mean the Business Entity holding a minimum stake of 51% equity in the Applicant / Lead Consortium Member directly or indirectly. Holding an indirect stake in Applicant / Lead Consortium Member implies a stake held through a chain of other companies, in which event, the percentage holding would be considered on proportionate basis.
16. **Joint Development Agreement (JDA)** – means the Agreement entered into between the Consortium Members, which defines the roles and responsibilities of each Consortium Member in jointly undertaking the Project. The JDA shall also clearly identify and state the Lead Consortium Member of the Bidding Consortium.
17. **Lead Consortium Member (LCM)** – In case of the Bidding Consortium, the Lead Consortium Member (LCM) shall be that Consortium Member vested with the prime responsibility of developing the Project. The Lead Consortium Member shall necessarily make the maximum equity contribution in the Bidding Consortium, and its equity contribution shall not be less than 51%. The MoU to be entered into between the Consortium Members as per the Exhibit 6 shall reflect the above. The LCM shall be the authorized representative of the Bidding Consortium and shall be liable to AMC for all the obligations of the Applicant. In a Bidding Consortium, the Lead Consortium Member shall be evaluated for the Financial Capability.
18. **MoU** – shall mean a Memorandum of Understanding executed between the Consortium Members of a Bidding Consortium as per the principles set out in the Exhibit 7 of this RFQ Document.
19. **Networth** - Net worth shall be defined as: (Subscribed and Paid-up Capital + Reserves) - (Revaluation reserves + Intangible assets + accumulated losses).
20. **Net Cash Accrual** – Net Cash Accrual shall be defined as: (Profit after tax + Depreciation + Amortization).
21. **Preferred Bidder** – shall mean the Bidder invited by AMC for entering into contract for the Project after the evaluation during the RFP stage.
22. **Project** – shall mean Build, Refurbish, Operate and Maintain the Water Supply System of Aurangabad City, Maharashtra State, India.
23. **Proposal for Qualification** - shall mean the proposal submitted by the Applicant in response to this RFQ Document.
24. **Proposal for Qualification Due Date** – The date and time on or before which the Proposal for Qualification should be submitted by Applicants to the AMC for the Project.
25. **Proposal for Qualification Validity Period** – means the 12 (twelve) month period from Proposal for Qualification Due Date.
26. **RFQ Document** – means this Request for Qualification document.
27. **RFQ Process** – means the entire process from issue of RFQ Document to the short-listing of Applicants for RFP Stage. It will also be referred to as RFQ Stage of the Bidding Process.

28. **Responsiveness of the RFQ / Non Responsive** – shall have a meaning as referred in Clause 5.2.1 of this RFQ Document.
29. **Request for Proposal / RFP** – shall mean the invitation to bid for selection by AMC, to be issued to the Bidders short-listed for RFP stage.
30. **RFP Document** – shall mean the document issued to the Short-listed Bidders for preparation of their Technical Proposal and Financial Proposal for the Project.
31. **RFP Stage** – The second stage in the Bidding Process which shall determine the Successful Bidder for the Project.
32. **Short-listed Bidder(s)** – shall mean the Applicants who have successfully met the Evaluation Criteria as set out in Section 7 of this RFQ Document and have been short-listed by AMC for the RFP stage.
33. **Successful Bidder** – shall mean the preferred Bidder who is awarded the right to implement the Project in accordance with the terms of the RFP.
34. **Technical Capability** – shall mean capability of the Applicant assessed as per criteria specified in Clause 7.2
35. **Technical Proposal** – shall mean the technical proposal as submitted by the Applicant during the RFP stage as per the format specified in the RFP Document.

4 SNAPSHOT OF RFQ

This section provides a snapshot of the RFQ Document to the Applicant. The Applicant is expected to read the entire RFQ Document for details.

Name of the Project	Build, Refurbish, Operate and Maintain the Water Supply System of Aurangabad City, Maharashtra State, India
Name of the Project Authority	Aurangabad Municipal Corporation, Aurangabad, Maharashtra State, India
Project Description	<p>The Project focus is on –</p> <ol style="list-style-type: none"> 1. Reduction of non-revenue water by reduction of technical losses through leakage management and reduction of commercial losses in water supply system through identification and regularization of illegal connections, metering and improvement in billing and collection systems; and 2. Refurbishment and expansion of transmission and distribution network
Last Date and time for online submission	On or before 1500 hrs IST on 30 th October 2009
Eligible Entities (Applicant)	<p>Category 1: A Single Bidder (Bidding Company) with Financial and Technical Capability as stipulated in the Evaluation Criteria.</p> <p>Category 2: Bidding Consortium, with the Lead Consortium Member having the Financial Capability; and the Lead Consortium Member on its own or collectively with other Consortium Member(s) having the Technical Capability as stipulated in the Evaluation Criteria.</p>
Bidding Process	<p>Two stages:</p> <p>Stage 1: Request for Qualification (RFQ)</p> <p>Stage 2: Request for Proposal (RFP)</p>

Evaluation Criteria (Stage 1 – Request for Qualification)

Financial Criteria (both 1 AND 2):

- 1) The Applicant should have a minimum Networth of Rs. 150 crores (INR 1500 million) at the close of the preceding financial year.
- AND**
- 2) The Applicant should have a minimum “average Net Cash Accrual” of Rs 50 crores (INR 500 million) over the three preceding financial years.

Technical Criteria: (ALL):

- 1) The Applicant should have a minimum experience of operating and maintaining Water Treatment Plant with an average annual production of at least 100 Million litres per day (MLD) for at least three complete years in a single city.

AND

- 2) The Applicant should have minimum experience of one year in operating and maintaining a water supply distribution network including the responsibility of billing and collection of revenues from consumers in an urban area with a minimum population (as per the census 2001 in the case of India or the latest census conducted in the country of operation) of 200000 (2 lakhs i.e. 0.2 million).

AND

- 3) The Applicant should have experience of laying mild steel welded pipe line of at least 2200 mm dia for at least 20 Km length in any one year in a single contract over the past three preceding financial years from the Proposal for Qualification Due Date.

AND

- 4) The Applicant should have built a Water Treatment Plant of 100 MLD capacity in a single contract over the past ten preceding financial years from the Proposal for Qualification Due Date.

AND

- 5) The Applicant should have successfully commissioned at least one PPP project in the core sector in India, of which at least one should be an operational project having a minimum project cost of Rs.30 crores, over the past five preceding financial years from the Proposal for Qualification Due Date. The core sector includes Water supply, Roads, Ports, Power, Industrial parks, Special Economic Zone (SEZ), Airports or any public utilities.

Entities to be evaluated for the Evaluation Criteria**In case of Bidding Company:**

- The Financial and Technical Capability shall be evaluated for the Bidding Company.
- Financial Capability of Holding Company of the Bidding Company can be considered, if proposed in place of the Bidding Company.
- Technical Capability of Affiliate(s) can be considered, if proposed in place of the Bidding Company.

In case of Bidding Consortium:

- The Financial Capability shall be evaluated for the Lead Consortium Member.
- Financial Capability of the Holding Company of the Lead Consortium Member can be considered, if proposed in place of the Lead Consortium Member.
- The Technical Capability can be evaluated collectively, for all or identified Consortium Members, if proposed.
- Technical Capability of Affiliate(s) of Consortium Member(s), if proposed, can be considered in place of the Consortium Member(s).

AMC Contact

The Commissioner, Aurangabad Municipal Corporation, Town Hall,
Aurangabad – 431 001 Maharashtra State, India

Telephone.: +91 240 2331194

Fax: +91 240 2331213

Email: contact@aurangabadmahapalika.org

Website: www.aurangabadmahapalika.org

5 INTRODUCTION

5.1 The Project

5.1.1 About Aurangabad

Aurangabad city was founded in 1610 AD by Malik Amber as Khirki. In 1633, the Mughal prince Aurangzeb renamed it to Aurangabad. The city is a tourist hub, in the vicinity of many historical monuments including the Ajanta and Ellora world heritage sites. The city also houses the administrative headquarters of the Aurangabad Division. It is the key city in Marathwada region of Maharashtra, India.

The Municipal Council was established in 1936, with an area of approximately 54.50 sq. kms. It was elevated to the status of a Municipal Corporation on 8th December, 1982. Its limit simultaneously extended by including eighteen new villages, increasing the total area under its jurisdiction to 138.50 sq. kms. Prior to the year 2007, the city was divided into eight zones for administrative purposes which were subsequently merged into 6 zones. Aurangabad Municipal Corporation (AMC) is responsible for providing urban services as per the provisions of the Bombay Provincial Municipal Corporations Act, 1949. Currently AMC is providing various basic urban services including water supply within its jurisdiction.

Based on the city development plan of Aurangabad, prepared by AMC, the population of Aurangabad is expected to increase to about 14 lakhs by 2011 and 25 lakhs by 2031 from about 11 lakhs at present.

5.1.2 About water supply system of Aurangabad

AMC manages water supply services through six administrative divisions with staff strength of about 400. The department is responsible for capital work, regular O&M of the system, water supply to the city, billing and collections.

AMC presently draws about 156 MLD of water at source level. The supply is intermittent and consumers receive water on alternate days. AMC charges flat yearly tariff to its customers, for about 1 lakh water connections under its jurisdiction. AMC has computerised its water billing procedure, but the integration of the collection system and issuance of computerised receipts for the same have not been implemented. As per the water audit report, non-revenue water accounts for about 50% of ex-treatment supply. The real losses are pegged at about 33% (water losses in distribution) and apparent/ commercial losses are at about 17% (unauthorised consumption and free supply).

In 2007-08, the Corporation has annual operating surplus of about Rs. 25 crores. The key revenue sources are octroi, property tax and various fees/ charges such as water benefit tax and water charges. In the financial year 2007-08, octroi and property tax contributed about 46% and 11% respectively of AMC's total revenue. AMC has a separate budget for water supply and sewerage heads, termed as the water and sewerage budget. The revenue from water supply contributes about 11% (average for last five years) of the total revenue of AMC. AMC's current revenue demand from water supply is about Rs 21 crores and the collection efficiency of water charges is at about 65%. There is a substantial scope for AMC to improve water revenue. AMC is undertaking infrastructure improvements to significantly improve water supply to its citizens.

5.1.3 The Project

In order to improve water availability and quality of services level, AMC has planned a comprehensive water project for the city. The Project focus is on:

- (i) Reduction of non-revenue water by reduction of technical losses through leakage management and reduction of commercial losses in water supply system through identification and regularization of illegal connections, metering and improvement in billing and collection systems; and
- (ii) Refurbishment and expansion of transmission and distribution network.

The Project has the following components:

- a) AMC has a bulk water supply and distribution project sanctioned in 2006 under Urban Infrastructure Development Scheme for Small and Medium Towns (UIDSSMT) programme of MoUD. The project has two subcomponents of building a new bulk water pipeline with a water treatment plant and refurbishment of an existing distribution system in the city.
 - i. The total sanctioned project cost is Rs.360 crores. Under UIDSSMT framework, 80% of the project cost (Rs 288 crores) will be funded by Ministry of Urban Development (MoUD), Government of India and 10% (Rs 36 crores) by Government of Maharashtra (GoM). The balance 10% (Rs 36 crores) has to be contributed by AMC.
 - ii. It is estimated that the project cost has increased to around Rs.545 crores, an increase of about Rs 185 crores. There is a possibility that 50% of the increased project cost (Rs 92.5 crores) will be funded through grant while the balance 50% (Rs 92.5 crores) can be funded through a soft loan. This additional grant and soft loan is expected to be made available by GoM.
- b) AMC has another distribution project costing Rs.30 crores, which has been approved and sanctioned under the Maharashtra Sujal and Nirmal Abhiyan (MSNA) programme of GoM. Under this programme, 70% of the project cost i.e. Rs 21 crores will be funded through grant by GoM and balance 30% will have to be funded by AMC.
- c) AMC is also planning to meter its domestic and non-domestic connections. It is expected that the metering cost for all existing, new and few illegal connections should be at around Rs 50 crores. It is expected that 70% of this cost, i.e. Rs 35 crores will be funded under the Maharashtra Sujal and Nirmal Abhiyan (MSNA) programme of GoM. The balance 30%, i.e. Rs 15 crores will have to be funded by AMC.

AMC has decided to package all these components in one project ("the Project") and develop the same through public private partnership (PPP). The entire Project shall be developed and managed by the private operator. The total Project cost is expected to be approximately Rs 625 crores out of which about Rs 565 crores will be funded through various grants and soft loan. At this stage, it is envisaged that the AMC's proposed contribution of about Rs 60 crores shall be arranged by the Successful Bidder.

In summary, the private operator is expected to augment bulk water supply project, refurbish existing water distribution system, meter all connections, manage billing & collection system, create new distribution infrastructure and operate & maintain entire system through the Contract period. The private operator is expected to manage entire Project for the specified period of the Contract. After the specified period, the assets will have to be transferred back to AMC. The exact Project structure, availability of government grant and the loan from Government of Maharashtra shall be shared at the Request for Proposal (RFP) Stage.

5.1.4 Objective of the Project

The Project objective is to gradually improve the water supply system and service levels in the city of Aurangabad. The service level improvement shall be measured through following periodic performance indicators:

- i. Incremental population covered by water supply services
- ii. Reduction in the non revenue water (NRW) by reducing technical and commercial losses
- iii. Per capita water availability for consumption
- iv. Metering of the connections
- v. Improved water supply hours per day
- vi. Improvement in the revenue collection efficiency through improved billing & collection and identification & regularization of illegal connections

5.2 Description of the Bidding Process

The entire Bidding Process is to select the private operator, who will undertake the Project. The objective of AMC is to select a private operator that has the requisite financial, technical and managerial strengths and the appropriate development experience to undertake the Project. The Bidding Process shall be divided in two stages i.e. the RFQ Stage and the RFP Stage.

5.2.1 Request for Qualification (RFQ): stage 1

As a part of the first stage, AMC is issuing this RFQ Document, inviting prospective Bidders to express their interest by submitting Proposal for Qualification. The Proposal for Qualification submitted by the Applicants in response to this RFQ Document shall be evaluated based on the Evaluation Criteria. The information to be provided by the Applicants is highlighted in this RFQ Document. The Proposal for Qualification shall comprise of one cover. The details of this cover have been detailed out in Clause 6.1.4.1. The detailed steps, involved in scrutiny and evaluation of Proposal for Qualification at the RFQ stage, have been outlined as follows:

Step 1: Test of Responsiveness

Prior to the evaluation of the Proposal for Qualification, AMC shall determine whether each Proposal for Qualification is responsive to the requirements of the RFQ Document. The Proposal for Qualification shall be considered responsive if the Application:

- a) Is received by the Proposal for Qualification - Due Date including any extension thereof pursuant to Clause 6.1.4.3.
- b) Is signed, sealed and marked as stipulated in Clause 6.1.4.2.
- c) Contains all the information and documents as set out in Clause 6.1.4.1 and in the formats set out in this RFQ Document.

- d) Mentions the validity period as set out in Clause 6.1.4.10.
- e) All the information submitted is consistent and there are no contradictions.

AMC reserves the right to reject any Proposal for Qualification, which is non-responsive and no request for alteration, modification, substitution or withdrawal would be entertained by AMC in respect of such Proposals for Qualification.

Step 2: Evaluation of Financial and Technical Capability

The Applicants who's Proposal for Qualification is found to be responsive shall then be evaluated for the Financial and Technical Capability. The evaluation shall be undertaken as per the Evaluation Criteria mentioned in Section 7. AMC shall then shortlist the Financially and Technically Capable Applicants – Short Listed Bidders.

If any information furnished by the Applicant is found to be incomplete, or contained in formats other than those specified herein, or is not consistent across various formats, the AMC may, in its sole discretion, exclude the relevant information from assessment of the Financial and Technical Capability of the Applicant.

In the event that the Applicant claims credit for Technical and/or Financial Capability, and such claim is determined by the AMC as incorrect or erroneous, the AMC shall reject such claim and exclude the same from computation of the Technical/Financial Capability. Where any information is found to be patently false or amounting to a material misrepresentation, the AMC reserves the right to reject the Proposal for Qualification in accordance with the provisions of this RFQ Document.

5.2.2 Request for Proposal (RFP): stage 2

As a part of the second stage, AMC shall issue the RFP Document to the Short-listed Bidders. The RFP submission shall comprise of 2 Covers. Cover 1 shall comprise of Technical Proposal and Cover 2 shall comprise of the Financial Proposal. The RFP would consist of the detailed terms and conditions and information that AMC deems fit to get a responsive submission. AMC would endeavour to make it an exhaustive and comprehensive document. The Short-listed Bidders who have qualified as a Consortium shall have to submit a legally enforceable Joint Development Agreement (JDA) in a format to be specified later by AMC in the RFP Stage.

AMC shall enter into an Agreement with the Preferred Bidder. In case the Preferred Bidder fails to enter into an Agreement with AMC for the Project due to any reasons whatsoever within the stipulated time, AMC at its sole discretion may enter into negotiations with the next ranked Applicant. Such Applicant will then be referred to as the Preferred Bidder.

The Preferred Bidder which finally enters into Agreement with AMC for the Project shall be designated as the Successful Bidder. The Successful Bidder shall have to ensure that the Project will be implemented using longitudinally welded M.S. pipes of 2200 mm diameter having ISI License (as per IS: 3589) and ISO 9001 certification. These pipes should be procured from a pipe manufacturer having an installed annual fabrication capacity (as certified by Directorate of Industries) of at least 40,000 MT. The pipe

manufacturer should also have an in-house plate rolling manufacturing facility with a minimum plate width of 4500 mm. The in-house manufacturing facility should be in operation for at least one year with qualifying production of minimum 5000 MT during any one of the past five preceding financial years. The Successful Bidder shall have to enter into a memorandum of understanding with such a pipe manufacturer.

6 INSTRUCTIONS TO BIDDERS

6.1.1 General Information

6.1.1.1 Eligible Bidders

- a) The Applicant for pre-qualification may be a single entity or a group of entities (the "Bidding Consortium"), coming together to implement the Project. However, no Applicant applying individually or as a member of a Bidding Consortium, as the case may be, can be a member of another Bidding Consortium. Also no Consortium Member can apply separately in its individual capacity. The term Applicant used herein would apply to both a single entity and a Bidding Consortium.
- b) A Bidding Consortium shall be eligible for consideration subject to the conditions set out in the Evaluation Criteria.
- c) An Applicant may be a private company, public limited company, government company or any combination of them (i.e. Consortium) with a formal intent to enter into an agreement or under an existing agreement to form a special purpose vehicle to implement the Project. A partnership firm, Trust formed under trust law, statutory body/ authority shall not be allowed to participate in the Bidding Process.
- d) The Bidding Company or, the Lead Consortium Member of a Bidding Consortium, would have to be a corporate entity (public or private limited company registered under The Companies Act, 1956 or equivalent International Law).
- e) An Applicant shall be liable for disqualification if any legal, financial or technical adviser of the Authority in relation to the Project is engaged by the Applicant, its Member or any Affiliate thereof, as the case may be, in any manner for matters related to or incidental to the Project. For the avoidance of doubt, this disqualification shall not apply where such adviser was engaged by the Applicant, its Member or Affiliate in the past but its assignment expired or was terminated 6 (six) months prior to the date of issue of this RFQ. Nor will this disqualification apply where such adviser is engaged after a period of 3 (three) years from the date of signing Contract for the implementation of the Project.
- f) Where the Applicant is a Bidding Company, it may be required to form an appropriate Special Purpose Vehicle, incorporated under the Indian Companies Act 1956 (the "SPV"), to execute the Contract and implement the Project. Where the Applicant is a Consortium, it may be required to form an appropriate Special Purpose Vehicle, with appropriate shareholders agreement, incorporated under the Indian Companies Act 1956 (the "SPV"), to execute the Contract and implement the Project.
- g) The ownership and shareholding of the SPV formed for the purpose of execution of the Contract and implementation of the Project shall not be changed without a consent and no-objection certificate from AMC.
- h) While qualification is open to Applicant from any country, the following provisions shall apply:
 - i. Where, on the date of the application, not less than 15% (fifteen per cent) of the aggregate issued, subscribed and paid up equity share capital in Applicant or its

Member is held by persons resident outside India or where an Applicant or its Member is controlled by persons resident outside India; or

- ii. If at any subsequent stage after the due date of the Proposal for Qualification, there is an acquisition of not less than 15% (fifteen per cent) of the aggregate issued, subscribed and paid up equity share capital or control, by persons resident outside India, in or of the Applicant or its Member

Then the qualification of such Applicant or in the event described in sub clause (ii) above shall be subject to approval of the Authority from national security and public interest perspective. The decision of the AMC in this regard shall be conclusive and binding on the Applicant.

The holding or acquisition of equity or control, as above, shall include direct or indirect holding/ acquisition, including by transfer, of the direct or indirect legal or beneficial ownership or control, by persons acting for themselves or in concert and in determining such holding or acquisition, the AMC shall be guided by the principles, precedents and definitions contained in the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 1997, or any substitute thereof, as in force on the date of such acquisition.

The Applicant shall promptly inform the AMC of any change in the shareholding, as above, and failure to do so shall render the Applicant liable for disqualification from the Bidding Process.

- i) Applicant shall not have a conflict of interest (the "Conflict of Interest") that affects the Bidding Process. Any Applicant found to have a Conflict of Interest shall be disqualified. Applicant shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:
 1. The Applicant, its Member or Affiliate (or any constituent thereof) and any other Applicant, its Member or any Affiliate thereof (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding of an Applicant, its Member or an Affiliate thereof (or any shareholder thereof having a shareholding of more than 5 per cent of the paid up and subscribed share capital of such Applicant, Member or Affiliate, as the case may be) in the other Applicant, its Member or Affiliate is less than 5 per cent of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in section 4A of the Companies Act, 1956. For the purposes of this, indirect shareholding held through one or more intermediate persons shall be computed as follows:
 - i. Where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the "Subject Person") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and
 - ii. Subject to sub-clause (i) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub clause if the shareholding of such person in the intermediary is less than 26% of the subscribed and paid up equity shareholding of such intermediary; or
 2. A constituent of such Applicant is also a constituent of another Applicant; or

3. Such Applicant, or its Affiliate thereof receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Applicant, or its Affiliate thereof or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Applicant, its Member or its Affiliate thereof; or
 4. Such Applicant or its Affiliate has the same legal representative for purposes of this Application as any other Applicant; or
 5. Such Applicant, or its Affiliate thereof has a relationship with another Applicant, or any Affiliate thereof, directly or through common third party/ parties, that puts either or both of them in a position to have access to each others' information about, or to influence the Application of either or each other; or
 6. Such Applicant or its Affiliate thereof has participated as a consultant to the AMC in the preparation of any documents, design or technical specifications of the Project.
- j) Notwithstanding anything to the contrary contained in sub-clause (i) above, Applicant may, within 10 (ten) days after the Application Due Date, remove from its Consortium any Member who suffers from a Conflict of Interest, and such removal shall be deemed to cure the Conflict of Interest arising in respect thereof.
- k) The Applicant shall submit a Statement of Legal Capacity (as per the Exhibit 8 enclosed)

6.1.1.2 Consortia

RFQ submitted by a Bidding Consortium should comply with the following additional requirements:

- a. The number of members in the Bidding Consortium would be limited to 4 (four);
- b. The Lead Consortium Member shall be the Financial Member and shall hold a minimum equity stake equal to 51% of paid up share capital in the SPV to be formed for implementation of the Project by such a Bidding Consortium.
- c. The other Member(s) (other than the Lead Consortium Member) in the Consortium shall hold a minimum equity stake of 10% in the Consortium.
- d. A Bidder who has submitted RFQ for the Project in its individual capacity or as part of a Consortium cannot participate as a Member of any other Consortium submitting an RFQ for the Project.
- e. An Applicant who has submitted RFQ for the Project as a part of a Consortium shall not be eligible to submit RFQ for the Project separately in its individual capacity.
- f. The Members of the Consortium shall execute a Power of Attorney (as per the Exhibit 6 enclosed) authorizing the Lead Consortium Member to take decisions on any matters pertaining to the Project.
- g. The Members of the Consortium shall submit a Letter of Acceptance (as per Exhibit 4 enclosed)
- h. A Memorandum of Understanding incorporating the principles as stipulated by AMC in Exhibit 7 shall have to be submitted. The MoU entered into between the Consortium Members should be specific to

this Project and should abide by the principles, failing which the RFQ shall be considered non-responsive.

- i. The Lead Consortium Member of the Consortium shall submit a Statement of Legal Capacity (as per the Exhibit 8 enclosed)

6.1.1.3 Change in composition of the Consortium

- a) Change in the composition of a Consortium will not be permitted by AMC during the RFQ Stage.
- b) Where the Applicant is a Consortium, change in the composition of a Consortium may be permitted by AMC during the RFP Stage, only where:
 - i. the application for such change is made no later than 15 (fifteen) days prior to the RFP submission date;
 - ii. the Applicant has submitted a revised MoU reflecting proposed changes in the Consortium and other relevant documentation required under this RFQ Document to enable assessment by AMC of its application for change of Consortium
 - iii. the Lead Consortium Member continues to be the Lead Member of the Consortium;
 - iv. the substitute is at least equal, in terms of Technical Capability, to the Consortium Member who is sought to be substituted and the modified Consortium shall continue to meet the Evaluation Criteria; and
 - v. the new Member(s) expressly adopt(s) the Proposal for Qualification already made on behalf of the Consortium as if it were a party to it originally, and is not an Applicant or a Member of other Bidding Consortium or an Affiliate of any Member of other Bidding Consortium for this Project.
- c) Approval for change in the composition of a Consortium shall be at the sole discretion of the AMC and the approval must be obtained in writing from AMC.

6.1.1.4 Confidentiality of Applicant Provided Information

Information relating to the examination, clarification, evaluation, and recommendation of Applicants shall not be disclosed to any person, not officially concerned with the process. AMC shall treat all information submitted as part of Proposal for Qualification in confidence and would require all those who have access to such material to treat the same in confidence. AMC shall not divulge any such information unless it is ordered to do so by any authority pursuant to applicable law or order of a competent court or tribunal, which requires its disclosure.

6.1.1.5 Accuracy and Completeness of RFQ Document

This RFQ Document includes statements, which reflect various assumptions, which may or may not be correct. This document does not purport to contain all the information that Bidder(s) may require. This RFQ Document may not be appropriate for all persons, and it is not possible for AMC to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFQ Document. Certain Applicants may have a better knowledge than the others of the Project. Each

Applicant should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information in this RFQ Document and obtain independent advice from appropriate sources. Neither AMC nor its employees or its consultants make any representation or warranty as to the accuracy, reliability or completeness of the information in this RFQ Document.

6.1.1.6 Liability

Neither AMC nor its employees or its consultants will have any liability to any Applicant or any other person under the law of contract, or, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this RFQ Document, any matter deemed to form part of this RFQ Document, the award of the Project and any other information supplied by or on behalf of AMC or its employees, any of its consultants or otherwise arising in any way from the Bidding Process /Selection Process for the Project.

6.1.2 AMC's Rights regarding the RFQ

6.1.2.1 Right to accept or reject any RFQ

Notwithstanding anything contained in this RFQ, AMC reserves the right to accept or reject any Proposal for Qualification or to annul the Bidding Process or reject all RFQs, at any time without any liability or any obligation for such rejection or annulment and without assigning any reasons.

AMC reserves the right to disqualify the Bidder if:

- a) At any time during the Bidding Process or thereafter, a material misrepresentation is made or discovered, or
- b) The Applicant does not respond promptly and diligently to requests for clarifications, / supplemental information required for the evaluation of the RFQ.

This would lead to the disqualification of the Applicant. If the Applicant is a Bidding Consortium, then the entire Bidding Consortium would be disqualified.

6.1.2.2 Right to ask clarifications / supplemental information

To facilitate evaluation of RFQs, AMC may, at its sole discretion, seek clarifications/supplemental information in writing from any Applicant regarding its Proposal for Qualification.

6.1.2.3 Right to Change/Modify

AMC reserves the right to change/modify any or all of the provisions of this RFQ. Such a change would be intimated to all the parties procuring this RFQ Document. AMC reserves the right to change, modify, add or alter the Bidding Process at any stage under intimation to all the Applicants.

6.1.2.4 Right to request the extension of validity of RFQ

In exceptional circumstances, prior to expiry of the original RFQ validity period, AMC may request Applicants to extend the RFQ validity period for a specified additional period. Applicants not extending the RFQ Validity Period when so requested would automatically be disqualified.

6.1.2.5 No obligation to issue of RFP

AMC shall be under no obligation to issue a Request for Proposal (RFP) for the Project described in this RFQ Document.

6.1.2.6 Right to enter into agreement / negotiate

AMC reserves the right to enter into agreement/negotiate directly with any developer separately at any time during the Bidding Process.

6.1.2.7 Right to cancel the RFQ Process

AMC may cancel this Bidding Process at any stage without assigning any reasons whatsoever and shall not be liable to compensate any Applicant on any grounds whatsoever. The Applicant shall not be entitled to claim refund of cost for documents or other costs in case the Bidding Process is cancelled for whatsoever reason or without assigning any reason.

6.1.3 Schedule of RFQ Process

AMC would endeavour to adhere to the following schedule:

S. No.	Event Description	Date
1.	Issue of RFQ	10 th September 2009
2.	Last date for sale/ download of RFQ document	24 th September 2009
3.	Last date for receiving queries	3 rd October 2009
4.	Pre-qualification meeting at Aurangabad	8 th October 2009
5.	AMC's response to queries	14 th October 2009
6.	Last date for online submission of Proposal for Qualification	30 th October 2009, 1500 hrs
7	Announcement of Short Listed Bidders	9 th November, 2009

The above dates are indicative for the information of the Applicants only. AMC reserves the right to change the schedule.

6.1.4 Instructions for preparation of Proposal for Qualification

6.1.4.1 Format of Proposal for Qualification submission

The Applicant would provide all the information as per this RFQ Document. AMC would evaluate only those RFQ submissions that are received in the required format and complete in all respects. The Proposal for Qualification shall comprise of:

- a) Covering Letter as per Exhibit 1
- b) The copy of payment of INR 50,000/-, paid online towards cost of the RFQ Document.
- c) Power of Attorney for the Authorised Signatory as per format specified in Exhibit 2
(To be provided by the Lead Consortium Member in case of a Consortium)
- d) Letter(s) of Commitment- as per format specified in Exhibit 3.
(Applicable only if Applicant is submitting the Proposal for Qualification on strengths of the Holding Company)
- e) Letter(s) of Acceptance as per format specified in Exhibit 4.
(Applicable only if Applicant is submitting the Proposal for Qualification on strengths of the Holding Company)
- f) Description of the Applicant as per format specified in Exhibit 5
- g) Power of Attorney for signing of Proposal for Qualification by the Lead Consortium Member as per format specified in Exhibit 6
(Applicable only if Applicant is submitting the Proposal for Qualification in a Consortium)
- h) MoU incorporating the principles as specified in Exhibit 7
(Applicable only if Applicant is submitting the Proposal for Qualification in a Consortium)
- i) Statement of legal capacity, as per Exhibit 8
- j) Audited Annual Reports for the latest three financial years and Financial Capability Statement of the Applicant as certified by a statutory auditor, as per Exhibit 9
- k) Technical Capability of Applicant as per Exhibit 10

Please note that the submitted information in the Proposal for Qualification or any communication during the RFQ Stage of the Bidding Process should not have any price or commercial information. Failure to comply with the requirement may result in the Applicant being disqualified.

6.1.4.2 Sealing, marking and submission of Proposal for Qualification

The Applicant shall submit the Proposal for Qualification online as stated in Clause 6.1.5. In addition to the online submission, the Applicant shall also submit hard copies of the RFQ consisting one original and two copies (each document clearly showing whether it is original or copy), at the time of opening of Proposal for Qualification as specified in Clause 6.1.4.3, packed in a sealed envelope or a box, with the following inscription:

Proposal for Qualification	
<p>FROM:</p> <p>_____</p> <p>(APPLICANTS Name)</p> <p>_____</p> <p>(APPLICANTS Address and Contact Number)</p> <p>DATE:</p> <p>Project</p>	<p>TO:</p> <p style="text-align: center;">The Commissioner, Aurangabad Municipal Corporation, Town Hall, Aurangabad – 431 001 Maharashtra, India</p> <p style="text-align: center;">Aurangabad Water Supply Project</p>

In the event of any discrepancy between the online submission and hard copies submitted, the online submission shall prevail.

If the envelope is not sealed and marked as instructed above, AMC assumes no responsibility for the misplacement or premature opening of the contents of the Proposal for Qualification submitted.

The Applicant is required to carefully study the contents of this RFQ Document and to obtain all information it may require enabling it to submit its Proposal for Qualification. The Applicant shall be deemed to have satisfied itself as to the correctness and sufficiency of the RFQ Document received. No claims whatsoever will be entertained arising out of Applicant's failure to study the RFQ Document. The Proposal for Qualifications that are deemed incomplete or non-responsive to the requirements of this RFQ Document will be rejected.

6.1.4.3 Proposal for Qualification - Due Date

Proposal for Qualification must be submitted before 1500 hours IST on the Due Date mentioned in the Schedule of RFQ Process in Clause 6.1.3, to the address provided in Clause 6.1.4.2 in the manner and form as detailed in this RFQ Document. Proposal for Qualification submitted by either facsimile transmission, telex or in physical form before the opening of Proposal for Qualification shall not be acceptable and shall be considered as non-receipt. AMC shall not be responsible for any delay in online

submission of the Proposal for Qualification. Any Proposal for Qualification received by AMC after the deadline for submission stipulated by AMC, shall not be considered for evaluation and shall be summarily rejected.

AMC may, in exceptional circumstances, and at its sole discretion, extend the Proposal for Qualification - Due Date by issuing an Addendum in accordance with Clause 6.1.2.3, to all Applicants. AMC shall not accept any Proposal for Qualification, which has been submitted after the time and date indicated in Clause 6.1.3.

AMC shall open the Proposals for Qualification at 16.00 hours IST on the Proposal for Qualification Due Date, in the presence of Applicants who choose to be present. The Proposal for Qualification for which an acceptable notice of withdrawal has been submitted in accordance with Clause 6.1.4.12 shall not be opened.

Applicants are advised that short listing of Applicants will be entirely at the discretion of AMC. Applicants will be deemed to have understood and agreed that no explanation or justification on any aspect of the Bidding Process or selection will be given.

6.1.4.4 RFQ preparation and submission cost

The Applicant shall be responsible and shall bear all the costs associated with the preparation and submission of its Proposal for Qualification and its participation in the RFQ Stage of the Bidding Process. AMC shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the RFQ Stage of the Bidding Process.

6.1.4.5 Project inspection and site visit

It is desirable that each Applicant submits its Proposal for Qualification after visiting the site (with the prior permission of AMC) and ascertaining for itself the location, surroundings, or any other matter considered relevant by it. It would be deemed that by submitting the Proposal for Qualification, the Applicant has:

- a) Made a complete and careful examination of the RFQ Document, and
- b) Received all relevant information requested from AMC.

AMC shall not be liable for any mistake or error on the part of the Applicant in respect of the above.

6.1.4.6 Number of Applications for RFQ

Each Applicant shall submit only one Proposal for Qualification in response to this RFQ Document. Any Applicant, who submits or participates in more than one Proposal for Qualification shall be disqualified and shall also be the cause of disqualification of the Consortium of which it is a Member.

6.1.4.7 Clarifications

A prospective Applicant requiring any clarification on the RFQ Document may notify AMC in writing. The clarifications shall have to be sent in the format as specified in Section 9. The Applicants should send in their queries latest by the last date for receiving queries mentioned in Schedule of RFQ Process. AMC

would endeavour to respond to the queries latest by the date indicated in Schedule of RFQ Process to all purchasers of the RFQ Document. The responses will be sent by fax / courier / post / e-mail.

6.1.4.8 Language

The Proposal for Qualification and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by the Applicant with the Proposal for Qualification may be in any other language provided that these are accompanied by appropriate translations of the pertinent passages in the English language. Supporting material, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Proposal for Qualification, the English language translation shall prevail.

6.1.4.9 Currency

The currency for the purpose of the Proposal for Qualification evaluation shall be the Indian Rupee (INR). The conversion to Indian Rupees shall be based on the corresponding TT buying rate specified by the State Bank of India, ten days before the Proposal for Qualification - Due Date. In all cases where the original figure is in foreign currency, such original figures in the relevant foreign currency and the INR equivalent thereof must be given.

6.1.4.10 Validity of Proposal for Qualification

The Proposal for Qualification shall remain valid for a period not less than twelve (12) months from the Proposal for Qualification - Due Date (Proposal for Qualification - Validity Period). AMC reserves the right to reject any Proposal for Qualification, which does not meet this requirement.

6.1.4.11 Signature Authority

A duly authorized officer of the Applicant shall sign the Proposal for Qualification. The Proposal for Qualification must be signed in the Applicant's name and on its behalf and under seal by an Authorised Signatory of the Applicant and shall be accompanied by a notarized and legalized Power of Attorney valid for at least 12 months. The office held by the signing officer shall be clearly mentioned. The Format for Power of Attorney is highlighted in Exhibit 2

If the Applicant is a Consortium, the Consortium Members shall designate an authorized officer from the Lead Consortium Member of Consortium as the "Authorised Signatory".

The Authorised Signatory shall initial each page of the Proposal for Qualification in indelible ink. All the alterations, omissions, additions, or any other amendments made to the Proposal for Qualification shall be initialed by the person(s) signing the Proposal for Qualification.

6.1.4.12 Modification / Substitution / Withdrawal of Proposal for Qualification

The Applicant may modify, substitute, or withdraw its Proposal for Qualification after submission, provided that written notice of the modification, substitution, or withdrawal is received by AMC before the Proposal for Qualification - Due Date. No Proposal for Qualification shall be modified, substituted, or withdrawn by the Applicant after the Proposal for Qualification - Due Date. The modification, substitution, or withdrawal

notice can be prepared and uploaded onto the AMC's e-Tendering web-site as per the procedures stated on the web-site. The same modification, substitution, or withdrawal notice shall be prepared, sealed, marked, and delivered in accordance with Clause 6.1.4.2, with the envelopes being additionally marked "MODIFICATION", "SUBSTITUTION" or "WITHDRAWAL", as appropriate. These modifications, substitutions shall be submitted along with the original Proposal for Qualification at the time of the opening of Proposals for Qualification.

6.1.4.13 Confidentiality

AMC requires that Applicant limits the disclosure of information given in this RFQ Document to those in Applicants organization who have a need to know in order to respond to this RFQ. The information contained in the RFQ Document may not be disclosed, published, or advertised in any manner without AMC's written authorization. All information contained in the RFQ Documents is to be treated as proprietary regardless of whether the documents are labelled as such or not. Applicants are authorized to provide appropriate information to proposed Consortium Members as required, but Applicant must inform Consortium Members that the conditions in this section apply.

6.1.5 Bidding Process through e-tendering

AMC has a well established e-tendering Department. The entire Bidding Process shall be implemented using AMC's e-Tendering process. The Applicant shall have to follow procedures as mentioned below to submit Proposal for Qualification online:

- a) The details of the procedure involved is available on the web-site: www.amctenders.com
- b) Applicants will have to register with AMC at the above web-site and also enrol for a Digital Signature Certificate in order to participate in the Bidding Process.
- c) Digital Signature Certification is a must for participation in the Bidding Process.
- d) Applicant shall make an online payment of Rs 50,000 (Rupees Fifty Thousand) to download the RFQ Document
- e) Applicants are required to upload scanned / PDF Copies of the Proposal for Qualification, as specified in this RFQ Document at the time of online submission
- f) Proposals for Qualification shall be opened online in the presence of the representatives of Applicants, who choose to attend the opening of Proposals for Qualification on the specified date, time and place

Online submission of Proposal for Qualification may take time while uploading and all Applicants are therefore requested to plan their submission accordingly and take necessary precautions.

6.1.6 Clarifications

The Applicant may seek clarifications on any clause(s) in this RFQ Document / Bidding Process by submitting its query(ies) in writing in the format provided in Section 9 - Annexure 2 within the timeframe indicated in the Clause 6.1.3

7 EVALUATION CRITERIA

The Applicant's competence and capability is proposed to be established on the following parameters:

- a) Financial Capability
- b) Technical Capability

On each of these parameters, the Applicant would be required to meet the Evaluation Criteria as detailed in this Section. The Applicant meeting all the criteria will be short-listed for the RFP stage. The Applicant shall be evaluated on following principles:

In case of Bidding Company:

- The Financial and Technical Capability shall be evaluated for the Bidding Company.
- Financial Capability of Holding Company of the Bidding Company can be considered, if proposed in place of the Bidding Company.
- Technical Capability of Affiliate(s) can be considered, if proposed in place of the Bidding Company

In case of Bidding Consortium:

- The Financial Capability shall be evaluated for the Lead Consortium Member.
- Financial Capability of the Holding Company of the Lead Consortium Member can be considered, if proposed in place of the Lead Consortium Member.
- The Technical Capability can be evaluated collectively, for all or identified Consortium Members, if proposed.
- Technical Capability of Affiliate(s) of Consortium Member(s), if proposed, can be considered in place of the Consortium Member(s).

7.1 Financial Capability

7.1.1 The Financial Capability Criteria

The Applicant would be required to satisfy **both** the Financial Capability criteria as listed below.

1. The Applicant should have a minimum Networth of Rs. 150 crores (INR 1500 million) at the close of the preceding financial year.

AND

2. The Applicant should have a minimum "average Net Cash Accrual" of Rs 50 crores (INR 500 million) over the three preceding financial years

The Applicant should provide information regarding the above based on audited annual accounts for the respective financial years. The information to be provided as per Clause 7.1.1 shall be certified by a

statutory auditor. The financial year would be the same as the one normally followed by the Applicant for its annual financial statement.

The definition of 'Paid-up Capital', 'Reserves', 'Intangible assets', 'Accumulated losses', 'PAT', 'Depreciation', 'Amortization' and 'any other non cash charges' shall be as per the applicable accounting standard of the Applicant's country in which the Applicant has the registered office. In case of a Bidding Consortium, then the applicable accounting standard of the country of the Lead Consortium Member's registered office, whose Financial Capability is being evaluated, shall be considered. In case Holding Company's financial strength is being relied upon in place of Bidding Company or Lead Consortium Member, then applicable accounting standard of the Holding Company's country, in which it has the registered office, shall be considered.

The Proposal for Qualification must be accompanied by the audited annual financial statements of the Applicant or Applicant's Holding Company /Lead Consortium Member or Lead Consortium Member's Holding Company for the three preceding financial years. Consolidated annual accounts of the entity to be evaluated for Financial Capability shall not be considered.

In case the annual accounts for the latest financial year are not audited and therefore the Applicant could not make it available, the Applicant shall give an undertaking to that effect and the statutory auditor shall certify the same. In such a case, the Applicant may provide the un-audited annual accounts (with Schedules) for the latest financial year. In any case, the audited annual financial statements for three years preceding the latest financial year would have to be provided, failing which the RFQ will be rejected as non-responsive.

7.2 Technical Capability

7.2.1 The Technical Capability Criteria

- 1) The Applicant should have a minimum experience of operating and maintaining Water Treatment Plant with an average annual production of at least 100 Million litres per day (MLD) for at least three complete years in a single city.

AND

- 2) The Applicant should have minimum experience of one year in operating and maintaining a water supply distribution network including the responsibility of billing and collection of revenues from consumers in an urban area with a minimum population (as per the census 2001 in the case of India or the latest census conducted in the country of operation) of 200000 (2 lakhs i.e. 0.2 million).

AND

- 3) The Applicant should have experience of laying mild steel welded pipe line of at least 2200 mm dia for at least 20 Km length in any one year in a single contract over the past three preceding financial years from the Proposal for Qualification Due Date.

AND

- 4) The Applicant should have built a Water Treatment Plant of 100 MLD capacity in a single contract over the past ten preceding financial years from the Proposal for Qualification Due Date.

AND

- 5) The Applicant should have successfully commissioned at least one PPP project in the core sector in India, of which at least one should be an operational project having a minimum project cost of Rs.30 crores, over the past five preceding financial years from the Proposal for Qualification Due Date. The core sector includes Water supply, Roads, Ports, Power, Industrial parks, Special Economic Zone (SEZ), Airports or any public utilities.

The Bidder should furnish the details as specified in Clause 7.2 in the format of Technical Capability highlighted in Exhibit 10. The Bidder shall furnish evidence to support the information provided for evaluation under Technical Capability. The Bidder should furnish the details of Technical Capability as on the date of submission of Proposal for Qualification.

In case the Applicant / Consortium Member proposes a project for evaluation of Technical Capability wherein it is a part of the Special Purpose Vehicle (SPV) which is undertaking/which has undertaken such project then the project shall be considered for evaluation only if the Applicant / Consortium Member or Affiliate(s) of Applicant/ Consortium Member has a minimum equity stake of 26% in such SPV.

8 ANNEXURE 1: EXHIBITS OF FORMATS FOR SUBMISSION

8.1 Exhibit 1: Format for Covering Letter

[On the Letter head of the Applicant (in case of Bidding Company) or Lead Consortium Member (in case of a Bidding Consortium)]

Date:

To

The Commissioner,
Aurangabad Municipal Corporation,
Town Hall,
Aurangabad – 431 001
Maharashtra, India

Sir,

Sub: Proposal for Qualification for Aurangabad Water Supply Project

Being duly authorized to represent and act on behalf of..... (Hereinafter referred to as “the Bidder”), and having reviewed and fully understood the evaluation criteria and information provided, the undersigned hereby submit our Proposal for Qualification in response to the RFQ Document for the Aurangabad Water Supply Project.

We are enclosing our Proposal for Qualification in one (1) original plus two (2) duplicate, with the details as per the requirements of the RFQ Document, for your evaluation.

We confirm that our Proposal for Qualification is valid for a period of twelve (12) months from the Proposal for Qualification - Due Date.

Yours faithfully,

(Signature of Authorised Signatory)

(Name, Title and Address)

8.2 Exhibit 2: Format for Power of Attorney for Signing of Proposal for Pre-Qualification

(On a Stamp Paper of relevant value)

Power of Attorney

Know all men by these presents, We.....(name and address of the registered office) do hereby constitute, appoint and authorise Mr / Ms.....(name and residential address) who is presently employed with us and holding the position of as our attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our application for the Project envisaging the development of the Aurangabad Water Supply Project, Aurangabad, Maharashtra, India, including signing and submission of all documents and providing information / responses to Aurangabad Municipal Corporation ("AMC"), representing us in all matters before AMC, and generally dealing with AMC in all matters in connection with our Proposal for Qualification for the said Project.

We hereby agree to ratify all acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all acts, deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us.

For _____ (Signature)

(Name, Title and Address)

Accepted

..... (Signature)

(Name, Title and Address of the Attorney)

Note:

- To be executed by the Lead Consortium Member in case of a Bidding Consortium.
- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.

8.3 Exhibit 3: Format of the Letter of Commitment

(Applicable only if Applicant is submitting the Proposal for Qualification on the strengths of its Holding Company for evaluation of the financial capability criteria)

(The Letter of Commitment shall be from the Holding Company, if any, the strengths of which are desired to be considered for the purpose of evaluation of the Applicant for the Proposal for Qualification.)

Date:

To

The Commissioner,
Aurangabad Municipal Corporation,
Town Hall,
Aurangabad – 431 001
Maharashtra, India

Sir,

Sub: Proposal for Qualification for Aurangabad Water Supply Project - Letter of Commitment

This has reference to the Proposal for Qualification being submitted by _____ (name of the Applicant), in respect of the “:Aurangabad Water Supply Project, Aurangabad, Maharashtra State, India “, in response to the RFQ Document issued by AMC, on _____, 2009.

We hereby confirm the following:

1. We _____(name of Holding Company), have examined in detail and have understood and satisfied ourselves regarding the contents mainly in respect of the following:
 - The RFQ Document issued by AMC;
 - All the subsequent communications between AMC and the Applicant, represented by _____(name of the Applicant); and
 - The Proposal for Qualification being submitted by _____ (name of the Applicant).
2. We have satisfied ourselves regarding our role as _____ (here give a brief description of the role for which the strength has been offered for evaluation) providing services as specified in the Proposal for Qualification. If _____ (name of the Applicant) is awarded the Project, we shall perform our role as outlined in the Proposal for Qualification to the best of our abilities.

3. We declare that we are the Holding Company of the Applicant (Lead Consortium Member in case of Bidding Consortium) and that our equity participation in the paid up capital of the Applicant (Lead Consortium Member in case of Bidding Consortium) is %. (Holding Company to enclose proof for the same in form of Annual Report / Certificate from Registrar of Companies or equivalent statutory authority.)
4. We undertake to support _____ (name of the Applicant for which the Letter of Commitment is being furnished) in respect of the roles _____ (briefly define the roles of the Applicant for which the strength has been offered for evaluation) as detailed in the Proposal for Qualification being submitted by _____ (name of the Applicant).
5. We therefore request AMC to consider our strengths, our experience and our track record as specified in the Proposal for Qualification pursuant to the conditions specified in the RFQ Document, for the purposes of evaluation of the Proposal for Qualification.

For and on behalf of :

Signature :

(Authorised Signatory)

Name of the Person : of the Holding Company

Designation :

8.4 Exhibit 4: Format of Letter of Acceptance

(The Letters of Acceptance are to be submitted separately by all the Consortium Members of the Bidding Consortium on their respective Letter-Heads)

Date:

To

The Commissioner,
Aurangabad Municipal Corporation,
Town Hall,
Aurangabad – 431 001
Maharashtra, India

Sir,

Sub: Proposal for Qualification for Aurangabad Water Supply Project – Letter of Acceptance

This has reference to the Proposal for Qualification being submitted by _____(mention the Lead Member of the Bidding Consortium), as Lead Consortium Member of the Bidding Consortium comprising _____(mention name(s) of the Consortium Members) in respect of the “Aurangabad Water Supply Project, Aurangabad, Maharashtra State, India”, in response to the RFQ Document issued by AMC, on _____, 2009.

We hereby confirm the following:

1. We _____(name of the Consortium Member furnishing the Letter of Acceptance), have examined in detail and have understood and satisfied ourselves regarding the contents mainly in respect of the following:
 - The RFQ Document issued by AMC;
 - All subsequent communications between AMC and the Bidding Consortium, represented by _____(Mention the name of the Lead Consortium Member);
 - The MoU signed between / among _____ (names of the Consortium Members), as members of the Bidding Consortium; and
 - The Proposal for Qualification being submitted by _____ (name of the Lead Consortium Member) on behalf of the Bidding Consortium.
2. We have satisfied ourselves regarding our role as _____ (here give a brief description of the role for which the strength has been offered for evaluation) for the Project as

specified in the Proposal for Qualification. If the Bidding Consortium is awarded the Project, we shall perform our role as outlined in the Proposal for Qualification to the best of our abilities. We have examined the Proposal for Qualification in detail, and abide by the commitments made in the same.

3. We authorise _____ (name of the Lead Consortium Member), as the Lead Consortium Member and authorise it to perform all tasks including, but not limited to providing information, responding to enquiries, entering into contractual commitments (arising with regard to the Contract to be entered into by the Selected Bidder with AMC) on behalf of the Bidding Consortium, etc., in respect of the Project.
4. We therefore request AMC to consider our strengths, our experience, and our track record as specified in the Proposal for Qualification pursuant to the conditions specified in the RFQ Document, for the purposes of evaluation of the Proposal for Qualification.

For and on behalf of :

Signature :

(Authorised Signatory)

Name of the Person :

Designation :

8.5 Exhibit 5: Description of the Applicant

1. Name, country of incorporation, address of the registered office, corporate headquarters, and its branch office(s), if any, in India and date of incorporation and/or commencement of business.
2. Brief description of the Applicant including details of its main lines of business, projects undertaken to date, projects in the pipeline and proposed role & responsibilities in the Project.
3. Details of individual (s) who will serve as the point of contact / communication with AMC:

Name	
Designation	
Company	
Address	
Telephone Number	
E-Mail Address	
Fax Number	
Mobile Number	

4. Name, Designation, Address and Phone Numbers of Authorised Signatory of the Applicant:

Name	
Designation	
Company	
Address	
Telephone Number	
E-Mail Address	
Fax Number	
Mobile Number	

5. In case of a Bidding Consortium:

The information above (1-2) should be provided for all the Members of the Consortium. Information regarding role of each Member should be provided as per table below:

S. No.	Name of the Consortium Member	Role in the Bidding Consortium	Proposed equity stake in the Bidding Consortium

6. The following information shall also be provided for each Member of the Consortium / Applicant

Name of the Applicant / Consortium Member:

No	Criteria	Yes	No
1	Has the Applicant/ Consortium Member been barred by the [Central/ State] government or government agency or any statutory body/entity, from participating in any project (BOT or otherwise)?		
2	If the answer to 1 is yes, does the bar subsist as on the date of submission of Proposal for Qualification?		
3	Has the Applicant/ Member of the Consortium paid liquidated damages of more than 5% of the contract value in a contract due to delay or has it been penalised due to any other reason in relation to execution of a contract, in the last three years?		

8.6 Exhibit 6: Format for Power of Attorney for Lead Consortium Member of Consortium

(On a Stamp Paper of relevant value)

Power of Attorney

Whereas Aurangabad Municipal Corporation ("AMC") has invited Proposal for Qualifications from interested parties for Aurangabad Water Supply Project, Aurangabad, Maharashtra State, India.

Whereas, the members of the Consortium are interested in bidding for the Project and implementing the Project in accordance with the terms and conditions of the Request for Qualification (RFQ) Document, Request for Proposal (RFP) Document and other connected documents in respect of the Project, and

Whereas, it is necessary under the RFQ Document for the members of the Consortium to designate the Lead Consortium Member with all necessary power and authority to do for and on behalf of the Consortium, all acts, deeds and things as may be necessary in connection with the Consortium's bid for the Project who, acting jointly, would have all necessary power and authority to do all acts, deeds and things on behalf of the Consortium, as may be necessary in connection the Consortium's bid for the Project.

NOW THIS POWER OF ATTORNEY WITNESSES THAT;

We, M/s. -----(Lead Consortium Member) and M/s -----(Consortium Member(s)) (the respective names and addresses of the registered office) do hereby designate M/s. ----- being one of the members of the Consortium, as the Lead Consortium Member of the Bidding Consortium, to do on behalf of the Consortium, all or any of the acts, deeds or things necessary or incidental to the Consortium's bid for the Project, including submission of Proposal for Qualification, Technical Proposal and Financial Proposal, participating in conferences, responding to queries, submission of information/ documents and generally to represent the Consortium in all its dealings with AMC, any other Government Agency or any person, in connection with the Project until culmination of the Bidding Process and thereafter till the Agreement is entered into with AMC.

We hereby agree to ratify all acts, deeds and things lawfully done by the Lead Consortium Member, our said attorney pursuant to this Power of Attorney and that all acts deeds and things done by our aforesaid attorney shall and shall always be deemed to have been done by us/Consortium.

Dated thisDay of2009

.....

(Executants) - (To be executed by all the members of the Consortium)

Note: To be executed only in case of a Consortium and the mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.

8.7 Exhibit 7: Principles of the Memorandum of Understanding

(To be executed between the consortium members of a bidding consortium)

The principles based on which the Memorandum of Understanding (MoU) shall be executed between / among the Consortium Members, are stated below:

1. The MoU should clearly specify the Lead Consortium Member.
2. The Lead Consortium Member shall be assigned the responsibility to tie up the entire funding for the Project.
3. The MoU should clearly specify the roles and responsibilities of each of the Consortium Members in the implementation of the Project, along with their proposed equity contributions.
4. The MoU should be duly signed by an Authorised Representative of each of the Consortium Members.
5. The MoU should be executed on an appropriate stamp paper.
6. The MoU should be specific to the Project.
7. The MoU should be valid for a minimum of twelve months from the last date for submission of the Proposal for Qualification. The validity period should be extended on the original terms, if requested by AMC.

The Principles indicated above are the minimum requirements of the MoU

8.8 Exhibit 8: Statement of Legal Capacity

(To be forwarded on the letterhead of the Bidding Company/ Lead Consortium Member of the Bidding Consortium)

Date:

To,
The Commissioner,
Aurangabad Municipal Corporation,
Town Hall,
Aurangabad – 431 001
Maharashtra, India

Dear Sir,

We hereby confirm that we/ our members in the Consortium (constitution of which has been described in the Proposal for Qualification) satisfy the terms and conditions laid out in the RFQ Document.

We have agreed that (insert member's name) will act as the Lead Consortium Member of our consortium.*

We have agreed that (insert individual's name) will act as our representative/ will act as the representative of the Consortium on its behalf* and has been duly authorized to submit the Proposal for Qualification. Further, the authorised signatory is vested with requisite powers to furnish such letter and authenticate the same.

Thanking you,

Yours faithfully,

(Signature, name and designation of the authorised signatory)

For and on behalf of.....

*Please strike out whichever is not applicable.

8.9 Exhibit 9: Financial Capability of the Applicant

The Applicants would be evaluated for meeting the Evaluation Criteria as mentioned in Section 7 of the RFQ Document. Such Applicants should provide their Networth and Net Cash Accrual details as indicated below. This is to be filled by the Applicant or Lead Consortium Member in case of Bidding Consortium and certified by the statutory auditor.

Name of Applicant	Name and status of the entity whose financial strength is being relied upon	Net Worth (INR Crores)*	Average Net Cash Accrual (INR Crores)#	Net Cash Accrual (INR Crores)		
				Year 1	Year 2	Year 3
	Name of the entity: Describe status as: Bidding Company / Holding Company of the Bidding Company Lead Consortium Member/ Holding company of the Lead Consortium Member					

*As per audited annual financial statements of the latest completed financial year

Average of last three financial years

Please attach the audited annual reports supporting the figures stated.

General Instructions:

1. Net Worth (The definition of terms shall be as per Section 3 and Clause 7.1.1)
2. Net Cash Accrual (The definition of terms shall be as per Section 3 and Clause 7.1.1)
3. The financial year would be the same as the one normally followed by the Applicant for its Annual Financial Statements.

4. The Applicant shall provide the audited annual financial statements as required under this RFQ Document. Failure to do so would be considered as a non-responsive Proposal for Qualification.
5. The Applicant should clearly indicate the calculations and references in the financial statements in arriving at the above numbers in an attached worksheet.

This submission shall be certified by the statutory auditor. The statutory auditor issuing the certificate should clearly indicate his/her membership number assigned by the Institute of Chartered Accountants of India (ICAI) or equivalent organisation abroad.

8.10 Exhibit 10: Formats for Technical Capability

(Project Details – provide qualifying technical experience information for Applicant / Consortium Member/ Affiliates of either Applicant or Consortium Member)

Clause 7.2.1 (1) -- The Applicant should have a minimum experience of operating and maintaining Water Treatment Plant with an average annual production of at least 100 Million litres per day (MLD) for at least three complete years in a single city.

Particulars	Details
Name of the entity, whose experience is to be considered	
Status of the entity mentioned above	Applicant / Consortium Member/ Affiliate
In case of Affiliate, provide relationship with the Applicant / Consortium Member along with percentage of equity holding(s)	
Name of the project	
Equity stake of Applicant /Consortium Member/ Affiliate in the project company/SPV	
Name of the project authority	
City, Location and Address	
Country	
Capacity of WTP operated and maintained in a project mentioned herein, in a single city (in MLD)	----- MLD
Average annual production of WTP operated and maintained in a project mentioned herein, in a single city	----- MLD
Number of years of experience of operation and maintenance of WTP.	From ____ date to ____ date Number of years_____

Particulars	Details
Brief description (write-up) of the project	(Attach separate note)
Certification from the relevant project authority with respect to the experience demonstrated above	Attach relevant document
Reference with Telephone Number and E-Mail of the relevant project authority for verification of the details provided above.	

Clause 7.2.1 (5) -- The Applicant should have minimum experience of one year in operating and maintaining a water supply distribution network including the responsibility of billing and collection of revenues from consumers in an urban area with a minimum population (as per the census 2001 in the case of India or the latest census conducted in the country of operation) of 200000 (2 lakhs i.e. 0.2 million).

Particulars	Details
Name of the entity, whose experience is to be considered	
Status of the entity mentioned above	Applicant / Consortium Member/ Affiliate
In case of Affiliate, provide relationship with the Applicant / Consortium Member along with percentage of equity holding(s)	
Name of the project	
Equity stake of Applicant /Consortium Member/ Affiliate in the project company/SPV	
Name of the project authority	
City, Location and Address	
Country	
Population (<i>as per the Census 2001 in the case of India or the latest Census conducted in the country of operation</i>) of the urban area where the Applicant has undertaken operation and maintenance of water supply distribution network	Attach relevant document
Number of year(s) of experience of operation and maintenance of water supply distribution network in a project mentioned herein	From ____ date to ____ date Number of year(s)_____
Whether the experience of operation and maintenance of water supply distribution network includes the responsibility of billing and collection of revenues from consumers	
Brief description (write-up) of the project and role of the Applicant	(Attach separate note)
Certification from the relevant project authority with respect to the	Attach relevant document

Particulars	Details
experience demonstrated above	
Reference with Telephone Number and E-Mail of the relevant project authority for verification of the details provided above.	

Clause 7.2.1 (3) -- The Applicant should have experience of laying mild steel welded pipe line of at least 2200 mm dia for at least 20 Km length in any one year in a single contract over the past three preceding financial years from the Proposal for Qualification Due Date.

Particulars	Details
Name of the entity, whose experience is to be considered	
Status of the entity mentioned above	Applicant / Consortium Member/ Affiliate
In case of Affiliate, provide relationship with the Applicant / Consortium Member along with percentage of equity holding(s)	
Name of the project	
Equity stake of Applicant /Consortium Member/ Affiliate in the project company/SPV	
Name of the project authority	
City, Location and Address	
Country	
Length and diameter of mild steel welded pipe line laid in a single contract mentioned herein	Length - _____ Kms Diameter - _____mm
Date of commencement of the project stated herein	Date/ month/ year
Date of completion of the project stated herein	Date/ month/ year
Brief description (write-up) of the project	(Attach separate note)
Certification from the relevant project authority with respect to the experience demonstrated above	Attach relevant document
Reference with Telephone Number and E-Mail of the relevant project authority for verification of the details provided above.	

Clause 7.2.1 (4)-- The Applicant should have built a Water Treatment Plant of 100 MLD capacity in a single contract over the past ten preceding financial years from the Proposal for Qualification Due Date.

Particulars	Details
Name of the entity, whose experience is to be considered	
Status of the entity mentioned above	Applicant / Consortium Member/ Affiliate
In case of Affiliate, provide relationship with the Applicant / Consortium Member along with percentage of equity holding(s)	
Name of the project	
Equity stake of Applicant /Consortium Member/ Affiliate in the project company/SPV	
Name of the project authority	
City, Location and Address	
Country	
Capacity of a WTP constructed in a single contract mentioned herein	_____ MLD
Date of commencement of the project stated herein	Date/ month/ year
Date of completion of the project stated herein	Date/ month/ year
Brief description (write-up) of the project	(Attach separate note)
Certification from the relevant project authority with respect to the experience demonstrated above	Attach relevant document

Particulars	Details
Reference with Telephone Number and E-Mail of the relevant project authority for verification of the details provided above.	

Clause 7.2.1 (5) -- The Applicant should have successfully commissioned at least one PPP project in the core sector in India, of which at least one should be an operational project having a minimum project cost of Rs.30 crores, over the past five preceding financial years from the Proposal for Qualification Due Date. The core sector includes Water supply, Roads, Ports, Power, Industrial parks, Special Economic Zone (SEZ), Airports or any public utilities.

Particulars	Details
Name of the entity, whose experience is to be considered	
Status of the entity mentioned above	Applicant / Consortium Member/ Affiliate
In case of Affiliate, provide relationship with the Applicant / Consortium Member along with percentage of equity holding(s)	
Name of the operational PPP project	
Type of the core sector	
Equity stake of Applicant /Consortium Member/ Affiliate in the project company/SPV	
Name of the project authority	
Location and Address	
Country	
Project cost of the PPP project mentioned herein	_____ In Indian Rupees
Source of funding for the PPP project mentioned herein	a) b)etc
Role of the entity in the project mentioned herein	
Year and date of the PPP project award	Date/month/year

Particulars	Details
Year and date of commencement of commercial operation of the project	Date/month/year
Brief description (write-up) of the project	(Attach separate note)
<u>Certification of experience:-</u> Relevant document(s) certifying the project cost Relevant document(s) from relevant authority certifying the commencement of the commercial operation of the project	Attach relevant document
Reference with Telephone Number and E-Mail of the relevant project authority for verification of the details provided above.	

9 ANNEXURE 2: OTHER INFORMATION

9.1 Format for Seeking Clarifications

Clause Reference in the RFQ Document	Clarification needed on the Clause	Reason/Remarks